

### (\$) BENEFIT 1 - Pay-as-you-go (PAYG) can be lower cost than credit billing

KURVE was designed to reduce the cost of heat networks, benefiting developers, landlords & residents alike. KURVE's operational cost to customers is 17% cheaper than comparative PAYG systems, and PAYG systems can achieve 15-20% cost savings due to reduced energy consumption from having real-time visibility.

## BENEFIT 2 - KURVE is built on the only open protocol communication infrastructure for metering systems

Insite have the best customer service in the market (just check Trustpilot) so if you really are unhappy, our contracts are only 1-3 years in length and you'll have access to all site data from the wired M-Bus network – the only open protocol system in metering, plus access to Kamstrup's remote disconnect system enabling successful debt management.

# BENEFIT 3 - KURVE's flexible options help vulnerable customers and improve user accessibility

When surveyed earlier this year, 95% of customers said they are Very Satisfied, Satisfied, or Indifferent with KURVE, with 60% of our customers who responded from council-owned properties.

If KURVE PAYG isn't for everyone, then you can choose from regular credit billing or credit-as-yougo (CAY-G). Because KURVE is a web-app, it means remote access is easy from anywhere at any time, allowing full access to authorised contacts in support of customers with additional needs.

## **BENEFIT 4 - KURVE** ticks all your compliance boxes

KURVE was built entirely with regulation in mind. It 100% complies today and will comply tomorrow. This not only covers Heat Network (Metering & Billing) Regulations but also CIBSE's Code of Practise 2020 (CP1) and Heat Trust Scheme Rules. We also ensure that the web-app is fully secure with Cyber Essentials certification, and 3DS2.0 enabled PCI compliant payments.

# **BENEFIT 5** - KURVE offers customers digital access, removing the need for a physical In-Home Display (IHD)

Technology has changed a lot over the past decade, particularly in how much we use our mobile phones. KURVE provides concrete evidence of the benefits of IHD alternatives showing the need for regulation to move with the times. At a recent residents surgery, a customer with a PAYG IHD berated the inconvenience of going into their utility cupboard to check their balance and consumption. In contrast, 46% of KURVE customers check their consumption graphs every time they log-in (with just over this percent logging in daily or weekly), with a whopping 91% of all our customers having at some point engaged with their consumption.



# **BENEFIT 6 - KURVE** delivers massive client cost savings

On average, KURVE will save you 60% on capital (CapEx), 20% operational (OpEx) and 97% replacement (RepEx) expenditure. In an increasingly inflationary market, these are real and highly sought savings for all stakeholders – developers, landlords, and residents.

# THE 6 KEY **BENEFITS OF KURVE**

Digital · Affordable · Simple



scan to read the full breakdown of each benefit



or visit <u>www.kurve-tech.com/</u> the-6-key-benefits-of-kurve

